AGREEMENT FOR PAYMENT IN LIEU OF REAL ESTATE TAXES

This is an agreement dated as of December 1, 2020, between the WYOMING COUNTY INDUSTRIAL DEVELOPMENT AGENCY (the "Agency") and JC EQUIPMENT RENTAL, LLC (the "Company") for the making by the Company of certain payments in lieu of real estate taxes, as required by the Agency Lease Agreement between the parties, entered into as of December 1, 2020, by which the Agency has leased certain premises to the Company (the "Lease Agreement"). The Agency and the Company each accept and agree to the following statements or terms. This Agreement will be referred to herein as the "PILOT Agreement."

Section 1. <u>Definitions.</u> Unless otherwise defined herein, the terms used in this PILOT Agreement shall have the meanings specified in the Lease Agreement.

Section 2. Agency Tax Exemption. Subject to the completion and filing of an Application for Tax Exemption by the Taxable Status Date and the approval of the Application for Tax Exemption by the Assessor, the Project shall be exempt from Real Estate Taxes commencing with the 2021 - 2022 tax fiscal year of the School District and the 2022 tax fiscal year of the Town and County. The Company shall provide the Agency with all information required to complete the Application for Tax Exemption and shall provide such additional information and take such actions as are required by the Assessor in order to process and approve the Application. In the event the exemption from Real Estate Taxes is denied for any reason, the Company agrees to pay all Real Estate Taxes levied upon the Project as they become due. To the extent permitted by law, the Company shall have the right to protest such denial subject, however, to the conditions set forth in Section 8.1 of the Lease Agreement. The Company hereby waives any claim or cause of action against the Agency, and releases the Agency from any liability to the Company, arising from the denial of an exemption from Real Estate Taxes.

Section 3. Obligation of the Company to Make Payments in Lieu of Taxes. Subject to the approval of the Application for Tax Exemption, the Agency shall require and the Company agrees to make payments in lieu of real estate taxes to the appropriate taxing authorities pursuant to the terms of this PILOT Agreement.

Section 4. Taxing Authorities and Amounts.

Until the commencement of the tax fiscal years set forth in subparagraph (a) (1) hereof, the Company shall continue to pay all appropriate taxing authorities all taxes due as if the Agency did not have an interest in the Project. As set forth below, the total payments in lieu of taxes required under this PILOT Agreement are allocated among the affected tax jurisdictions in proportion to the amount of real property tax and other taxes which would have been received by each affected tax jurisdiction had the Project not been tax exempt due to the status of the Agency. Thereafter, the Company shall make payments in lieu of taxes to all appropriate taxing authorities on the lands and buildings constituting the Project (SBL Nos. 97.-2-21.12), as more particularly described on Schedule "A" attached hereto and made a part hereof, in accordance with this section. For each taxing authority, such payments in lieu of taxes shall have: (i) a land component which shall be based upon the then current tax rate for the then current tax fiscal year applied against the then current assessed valuation of the non-depreciable portion of all tax parcels comprising the Project (assessed as land); (ii) a component which shall be based upon the then current tax rate for the then current tax fiscal year applied against the pre-Project assessed value of the depreciable portion of all tax parcels comprising the Project (assessed as buildings or other improvements), which pre-Project assessed value is \$129,900.00 (the "Pre-Project Assessment"); and (iii) a variable component which shall be

based upon the then current tax rate applied against the difference between the then current assessed valuation of the depreciable portion of all tax parcels comprising the Project (assessed as buildings or other improvements) (the "Full Assessed Value") and the Pre-Project Assessment.

For the periods of time indicated below, the Company shall make the indicated payments in lieu of taxes to the indicated taxing authorities

- (a) Payments in lieu of general levy real estate taxes to the County of Wyoming (the "County") for each of the tax fiscal years 2022 through 2036, to the Town of Warsaw (the "Town") for each of the fiscal years 2022 through 2036, to the Warsaw Central School District (the "School District") for each of the fiscal years 2021 2022 through 2035 2036, or until termination of the Lease Agreement, whichever occurs first, shall be in an amount equal to the following:
 - (i) an amount equal to the tax rate then in effect for the applicable taxing jurisdiction for such tax fiscal year applied against the Pre-Project Assessment; PLUS
 - (ii) an amount equal to the tax rate in effect for the applicable taxing jurisdiction for such tax fiscal year, applied to the product of (A) the difference between the Full Assessed Value and the Pre-Project Assessment, and (B) the percentage applicable to such tax fiscal year as shown on Schedule "B" attached hereto and made a part hereof.

Payments for each County and Town fiscal year must be made by January 31 of that year and payments for each School District tax fiscal year must be made by September 30 of that year (or such later date as may be permitted by the tax jurisdiction) or such payment shall be considered delinquent.

- (b) In addition to the foregoing, the Company shall pay all special assessments and charges that are levied against the Project as if the Agency did not have an interest in the Project.
- (2) The payments required under Paragraph (1) of this section shall in no event be more than would be otherwise payable as taxes if the Agency did not have an interest in the Project.
- (3) Each of the foregoing payments shall be made on or before the date specified herein. Upon the termination of the periods shown in Paragraph (1) of this section, for the respective taxing authorities, the Company shall make full payment in lieu of all taxes on the Project as if the Agency did not have an interest in the Project.
- (4) The parties intend for the Company to receive the fifteen (15) year PILOT on the difference between the Full Assessed Value of the Project and the Pre-Project Assessment. It is assumed that the completed Project will first appear on the tax rolls as of the taxable status date of March 1, 2021. In the event that this assumption is incorrect, then the dates expressed in Section 4(1)(a) will be adjusted accordingly.

Section 5. Proration.

During the last year of the term of the Lease Agreement the Company may prorate any of its payments in lieu of taxes on the basis of the actual period during which

the Agency has an interest in the Project so that there shall exist no period of time for which the Company is obliged to make payments in lieu of taxes in addition to the actual tax payments to which the Project is subject, under current law, at the time the Agency's interest in the Project is terminated.

Section 6. Obligations and Rights of the Company Relating to Tax Assessments and Levies.

- (1) Subject to the provisions of the Lease Agreement, the Company in cooperation with the Agency shall:
- (a) cause the appropriate real estate tax assessment and tax levy officers to assess the Project and apply tax rates to the respective assessments as if the Agency did not have an interest in the Project.
- (b) cause the appropriate real estate tax officers to submit to the Company, when the respective types of taxes are levied on privately owned property, statements specifying the respective amounts and due dates of taxes involved in this PILOT Agreement which the appropriate taxing authorities would receive if the Agency did not have an interest in such property; and
- (c) file any accounts or tax returns required with the appropriate officer or officers.
- (2) The payments the Company is required to make under this PILOT Agreement are subject to the Company's rights, hereby granted, (a) to obtain reductions in the assessed valuation of the Project or to obtain exemptions and discounts, if any, which are afforded to the Company as a private owner of the Project (excluding, however, any, discount or reduction afforded by Section 485-b of the New York Real Property Tax Law), and (b) to seek to obtain refunds of any such payments made including payments

made pursuant to this PILOT Agreement. The Agency shall join in any procedure for obtaining relief under this paragraph to the extent that the Agency's consent is required for the Company to undertake such procedure; provided, however, that the Company shall continue to make the payments in lieu of taxes required by this PILOT Agreement adjusted for any reduction as provided above so long as the Lease Agreement shall remain in effect.

Section 7. Default in Payment in Lieu of Taxes. In the event the Company fails to make any such payments in lieu of taxes when due, whether for a full tax fiscal year or years or for a portion of a tax fiscal year pursuant to Sections 4 or 5 hereof, the amount or amounts so in default shall continue as an obligation of the Company until fully paid. In addition, if any payment is not received by the affected taxing jurisdiction or jurisdictions when due, the Company shall pay (i) a late payment penalty equal to five (5%) percent of the delinquent amount, and (ii) for each month, or part thereof, that the payment is delinquent beyond the first month, interest on the total amount due plus the late payment penalty, equal to one (1%) percent per month until the payment is made. The Agency and the Company hereby acknowledge the right of the Town, the County and the School District to recover directly from the Company any amounts so in default pursuant to General Municipal Law §874(6). The Company shall promptly notify the Agency of any action brought, or other measure taken, by a taxing authority to recover such amounts. It is understood that the right of any taxing authority herein acknowledged is in addition to, and shall not impair, the Agency's own rights arising from a breach of this PILOT Agreement. Should the Agency or the Town, Village, the County or the School District commence any action to recover directly from the Company any amounts so in default, such parties shall

be entitled to recover from the Company the amount due, the late payment penalty, interest, expenses, costs and disbursements, together with the reasonable attorneys' fees necessary to prosecute such action or proceeding.

Section 8. <u>Effect of Fulfillment of the Requirement.</u> Once having paid the amounts required by this PILOT Agreement, the Company shall not be required to pay any real estate taxes for which payments in lieu of taxes have been made.

Section 9. Effect of Events of Default.

- (1) The following shall constitute "Event(s) of Default" hereunder:
- (a) The Company fails to make any payments in lieu of taxes required hereunder, or fails to perform any other obligation imposed on the Company hereunder.
- (b) The occurrence and continuance of any other Event of Default as defined in the Lease Agreement.
- (2) If the Project is not being used in accordance with the Act or the Lease Agreement, or if an Event of Default occurs, the Company shall make payments in lieu of taxes on the Project in such amounts as would be payable as real estate taxes levied on the Project if the Agency did not have an interest in the Project. The applicable tax assessment and tax levy rates shall be those in effect in the records of the appropriate taxing authorities.
- (3) The period for the payments required by Paragraph (2) of this section shall commence on the date the Agency determines (a) that the use of the Project under the Act or the Lease Agreement is not being complied with, or (b) that an Event of Default has occurred and is continuing.

Section 10. <u>Survival of the Company's Obligations</u>. The obligations of the Company under this PILOT Agreement shall survive the termination or expiration of the Lease Agreement, for whatever reason terminated or expired.

IN WITNESS WHEREOF, the Agency and the Company have caused this PILOT Agreement to be executed by their Authorized Representatives, all as of the date first above written.

WYOMIING COUNTY INDUSTRIAL DEVELOPMENT AGENCY

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Executive Director

JC EQUIPMENT RENTAL, LLC

Sole Member

STATE OF NEW YORK)
COUNTY OF WYOMING)

On the 3 day of December, in the year 2020 before me, the undersigned, personally appeared James Pierce, personally known to me or proved to me on the basis of satisfactory evidence to be the individual whose name is subscribed to the within instrument and acknowledged to me that s/he executed the same in his/her capacity, and that by his/her signature on the instrument, the individual, or the person upon behalf of which the individual acted, executed this instrument.

Robin L. Marschilok Notary Public, State of New York Steuben County, #01MA6230381 Commission Expires 11 __01- 23 Holin & Marsch Jole Notary Public

STATE OF NEW YORK)

COUNTY OF WYOMING)

On the day of December, in the year 2020, before me, the undersigned, personally appeared Jesse Cole, personally known to me or proved to me on the basis of satisfactory evidence to be the individual whose name is subscribed to the within instrument and acknowledged to me that he executed the same in his capacity, and that by his signature on the instrument, the individual, or the person upon behalf of which the individual acted, executed this instrument.

Notary Public

JANE M. GEBEL
Notary Public - State of New York
No. 01GE4694844
Qualified in Wyoming County
Commission Expires March 30, 20

SCHEDULE "A"

PROPERTY DESCRIPTION

ALL THAT TRACT OR PARCEL OF LAND, situate in the Town of Warsaw, County of Wyoming, State of New York being part of Town Lot 25, Range 1, and more particularly bounded and described as follows:

BEGINNING at a point on the easterly side of New York State Route 19 located by the following courses and distances; viz: (a) Being at a point on the easterly side of Route 19 (Warsaw-Rock Glen Highway) located 578.15 feet north of the intersection of said highway with the north line of lands conveyed to Oatka Valley Construction, Inc., by deed recorded May 14, 1976 in Liber 445 of Deeds, page 172, said point being also located 1174.21 feet from the intersection of the easterly side of said highway and the south line of Town Lot 25; thence (b) North 56° 40' 30" East 85 feet to a point; thence (c) North 33° 19' 30" West 15 feet to an iron stake and the point and place of beginning; thence (1) North 33° 19' 30" West 35 feet to an iron stake; thence (2) South 56° 40' 30" West, 100 feet to a point; thence North 33° 19' 30" West, 18.50 feet to a point; thence south 56° 40' 30" West 5.84 feet to a point; thence (3) North 33° 19' 30" West 162.26 feet to a concrete monument; thence (4) North 56° 40' 30" East 25 feet to an iron stake; thence (5) North 33° 21' 40" west 530.03 feet to an iron stake (courses (a) through (5) hereinabove being along the bounds of Route 19 as the same is located by Map 38, Parcels 42 and 45 of Notice of Appropriation for Warsaw-Gainesville S.H. 5400 recorded in Liber 305 of Deeds, page 503); thence (6) North 56° 40' 10" East and along lands conveyed to the State of New York by deed recorded in Liber 468 of Deeds, page 182, 430 feet to a point in the bed of Oatka Creek; thence along and within the bed of Oatka Creek the following five courses and distances; viz: (7) South 26° 20' East 102 feet; (8) South 47° 00' East 258 feet; (9) South 32° 40' East 83 feet; (10) South 40° 00' West 230 feet; (11) South 40° 03' East 246.61 feet; thence South 56° 40' 30" West 205 feet to an iron stake and point and place of beginning.

SCHEDULE "B"

	TAX FISCAL YEAR		APPLICABLE PERCENTAGE
Town	County	School	
2022 2023 2024 2025 2026 2027 2028 2029 2030 2031 2032	2022 2023 2024 2025 2026 2027 2028 2029 2030 2031 2032	2021-22 2022-23 2023-24 2024-25 2025-26 2026-27 2027-28 2028-29 2029-30 2030-31 2031-32	0% 0% 0% 0% 0% 0% 50% 50% 50% 50%
2033 2034 2035 2036	2032 2033 2034 2035 2036	2031-32 2032-33 2033-34 2034-35 2035-36	75% 75% 75% 75% 75%

Lease Expiration Date: <u>December 31, 2036</u>