

**AUDITED  
FINANCIAL STATEMENTS**

**WYOMING COUNTY  
INDUSTRIAL DEVELOPMENT AGENCY  
(A COMPONENT UNIT OF WYOMING COUNTY, NEW YORK)**

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**DECEMBER 31, 2020**

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**WYOMING COUNTY INDUSTRIAL DEVELOPMENT AGENCY  
(A COMPONENT UNIT OF WYOMING COUNTY, NEW YORK)**

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## **FINANCIAL SECTION**

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## INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of the  
Wyoming County Industrial Development Agency  
Perry, New York 14530

### **Report on the Financial Statements**

We have audited the accompanying financial statements of the Wyoming County Industrial Development Agency (the Agency), a component unit of Wyoming County, New York, as of and for the years ended December 31, 2020 and 2019, and the related notes to the basic financial statements, as listed in the table of contents.

### ***Management's Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### ***Auditor's Responsibility***

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Agency's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Agency's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### ***Opinion***

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Agency as of December 31, 2020 and 2019, and the changes in its financial position and its cash flows thereof for the years then ended in accordance with accounting principles generally accepted in the United States of America.

## **Other Matters**

### *Required Supplementary Information*

Accounting principles generally accepted in the United States of America require that the schedule of the Agency's proportionate share of the net pension liability and the schedule of the Agency's pension contributions, as listed on the table of contents, be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the *Governmental Accounting Standards Board* who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Management has omitted the management's discussion and analysis that accounting principles generally accepted in the United States of America require to be presented to supplement the basic financial statements. Such missing information, although not a part of the basic financial statements, is required by the *Governmental Accounting Standards Board* who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational economic, or historical context. Our opinion on the basic financial statements are not affected by this missing information.

### *Other Information*

Our audits were conducted for the purpose of forming an opinion on the financial statements that collectively comprise the Agency's basic financial statements. The accompanying supplementary information, as listed on the table of contents, is presented for purposes of additional analysis and are not a required part of the basic financial statements. The accompanying supplementary information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplementary information, as listed on the table of contents, is fairly stated in all material respects in relation to the financial statements taken as a whole.

The schedule of industrial revenue bonds and the schedule of industrial revenue leases issued by the Agency have not been subjected to the auditing procedures applied in the audit of the financial statements and, accordingly, we do not express an opinion or provide any assurance on them.

### **Other Reporting Required by Government Auditing Standards**

In accordance with *Government Auditing Standards*, we have also issued our report dated March 22, 2021, on our consideration of the Agency's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Agency's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Agency's internal control over financial reporting and compliance.

*Freed Maxick CPAs, P.C.*

Batavia, New York  
March 22, 2021



**WYOMING COUNTY INDUSTRIAL DEVELOPMENT AGENCY  
(A COMPONENT UNIT OF WYOMING COUNTY, NEW YORK)  
STATEMENTS OF NET POSITION  
DECEMBER 31,**

	<u>2020</u>	<u>2019</u>
<b>ASSETS</b>		
<b>Current assets:</b>		
Cash and cash equivalents	\$ 2,237,820	\$ 2,908,436
Cash and cash equivalents - restricted	88,490	160,032
Certificates of deposit	1,762,562	1,391,156
Investments - U.S. Treasuries	-	719,700
Accounts receivable	37,723	41,015
Accrued interest receivable	2,923	3,866
Notes receivable, net	414,264	532,419
Prepaid expense	6,947	6,979
Total current assets	<u>4,550,729</u>	<u>5,763,603</u>
<b>Noncurrent assets:</b>		
Property and equipment, net	-	378
Notes receivable, net	1,977,388	1,807,757
Land held for investment	281,222	281,222
Total noncurrent assets	<u>2,258,610</u>	<u>2,089,357</u>
Total assets	<u>6,809,339</u>	<u>7,853,338</u>
<b>DEFERRED OUTFLOWS OF RESOURCES</b>		
Deferred pension outflows	171,049	126,365
Total deferred outflows of resources	<u>171,049</u>	<u>126,365</u>
<b>LIABILITIES</b>		
<b>Current liabilities</b>		
Accounts payable and accrued liabilities	2,285	227,775
Unearned revenue	374,173	462,986
Total current liabilities	<u>376,458</u>	<u>690,761</u>
<b>Noncurrent liabilities</b>		
Net pension liability	149,378	42,116
Total current liabilities	<u>149,378</u>	<u>42,116</u>
Total liabilities	<u>525,836</u>	<u>732,877</u>
<b>DEFERRED INFLOWS OF RESOURCES</b>		
Deferred pension inflows	5,343	16,119
Total deferred inflows of resources	<u>5,343</u>	<u>16,119</u>
<b>NET POSITION</b>		
Investment in capital assets	-	378
Restricted	88,490	160,032
Unrestricted	6,360,719	7,069,919
Total net position	<u>\$ 6,449,209</u>	<u>\$ 7,230,329</u>

**WYOMING COUNTY INDUSTRIAL DEVELOPMENT AGENCY  
(A COMPONENT UNIT OF WYOMING COUNTY, NEW YORK)  
STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET POSITION  
FOR THE YEARS ENDED DECEMBER 31,**

	<u>2020</u>	<u>2019</u>
<b>Operating revenues:</b>		
Fees and penalties	\$ 47,010	\$ 306,082
Grant revenue	92,013	103,578
Interest income on notes receivable	40,483	73,597
Recovery of bad debt	10,083	5,214
Rental income	840	1,440
Other revenues	55,460	-
Total operating revenues	<u>245,889</u>	<u>489,911</u>
<b>Operating expenses:</b>		
Grant expense	560,197	239,178
Bad debt expense	1,234	16,940
Conferences and training	5,351	12,364
Depreciation	134	146
Insurance	5,483	8,145
Lease/rent	33,867	72,923
Marketing	20,455	39,553
Meetings and dinners	313	373
Memberships and publications	4,709	5,205
Office expense and printing	8,816	6,671
Professional services and fees	37,020	60,344
Rail initiative	-	12,780
Salaries and benefits	389,903	304,539
Subcontractors	-	5,769
Travel	1,852	4,485
Total operating expenses	<u>1,069,334</u>	<u>789,415</u>
Operating loss	(823,445)	(299,504)
<b>Nonoperating revenues (expenses):</b>		
Interest income	42,569	53,040
Loss on sale of equipment	(244)	-
Total nonoperating revenues (expenses)	<u>42,325</u>	<u>53,040</u>
Change in net position	(781,120)	(246,464)
<b>Net position - beginning of year</b>	<u>7,230,329</u>	<u>7,476,793</u>
<b>Net position - end of year</b>	<u>\$ 6,449,209</u>	<u>\$ 7,230,329</u>

See notes to basic financial statements

**WYOMING COUNTY INDUSTRIAL DEVELOPMENT AGENCY  
(A COMPONENT UNIT OF WYOMING COUNTY, NEW YORK)  
STATEMENTS OF CASH FLOWS  
FOR THE YEARS ENDED DECEMBER 31,**

	<u>2020</u>	<u>2019</u>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Receipts from providing services	\$ 109,402	\$ 483,972
Interest income on notes receivable	41,426	75,885
Repayments of notes receivable	207,373	305,119
Receipts from penalties and fees	400	9,105
Issuance of notes receivable	(250,000)	(386,000)
Payments to service providers and suppliers	(269,001)	(173,386)
Payments for grant services and administration	(635,197)	(81,375)
Payments for employee services	(337,424)	(274,232)
Net cash used by operating activities	<u>(1,133,021)</u>	<u>(40,912)</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Interest income	42,569	53,040
Proceeds from U.S. Treasuries	719,700	699,491
Purchases of U.S. Treasuries	-	(351,494)
Proceeds from certificates of deposit	1,141,156	407,574
Purchases of certificates of deposit	(1,512,562)	(1,391,156)
Net cash provided (used) by investing activities	<u>390,863</u>	<u>(582,545)</u>
<b>Net decrease in cash and cash equivalents</b>	<b>(742,158)</b>	<b>(623,457)</b>
<b>Cash and cash equivalents - beginning of year</b>	<b><u>3,068,468</u></b>	<b><u>3,691,925</u></b>
<b>Cash and cash equivalents - end of year</b>	<b>\$ <u>2,326,310</u></b>	<b>\$ <u>3,068,468</u></b>
<b>Reconciliation of operating loss to net cash used by operating activities:</b>		
Operating loss	\$ (823,445)	\$ (299,504)
Adjustment to reconcile operating loss to net cash used by operating activities:		
Depreciation expense	134	146
Bad debt expense (recoveries), net	(8,849)	11,726
Decrease in accounts receivable	3,292	33,905
Decrease in prepaids	32	2,288
Decrease in accrued interest receivable	943	38,653
Increase in wind farm receivable	-	(736)
Increase in notes receivable	(42,627)	(80,881)
(Increase) decrease in deferred outflows - pensions	(44,684)	28,925
Increase (decrease) in accounts payable	(225,490)	214,056
Increase (decrease) in unearned revenue	(88,813)	9,419
Increase in net pension liability	107,262	29,280
Decrease in deferred inflows - pensions	(10,776)	(28,189)
Net cash used by operating activities	<u>\$ (1,133,021)</u>	<u>\$ (40,912)</u>
<b>Cash and cash equivalents is comprised of the following accounts on the Statement of Net Position:</b>		
Cash and cash equivalents	\$ 2,237,820	\$ 2,908,436
Cash and cash equivalents - restricted	88,490	160,032
Total	<u>\$ 2,326,310</u>	<u>\$ 3,068,468</u>

See notes to basic financial statements

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**WYOMING COUNTY INDUSTRIAL DEVELOPMENT AGENCY  
(A COMPONENT UNIT OF WYOMING COUNTY, NEW YORK)  
NOTES TO FINANCIAL STATEMENTS**

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**NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The financial statements of the Wyoming County Industrial Development Agency (the Agency) have been prepared in conformity with accounting principles generally accepted in the United States of America (GAAP) as applied to government units. The Governmental Accounting Standards Board (GASB) is the accepted standard-setting body for establishing governmental accounting and financial reporting principles. The Agency's significant accounting policies are described below.

**A. REPORTING ENTITY**

**PRIMARY GOVERNMENT**

The Wyoming County Industrial Development Agency (the Agency) was created in 1974 by the Wyoming County Board of Supervisors and a special act of the New York State Legislature to facilitate economic development in the County. The Agency is a discretely presented component unit of Wyoming County.

**COMPONENT UNIT**

In conformity with accounting principles generally accepted in the United States of America, the financial statements of the Wyoming County Business Assistance Corporation, the only component unit, has been included in the financial reporting entity as a blended component unit. The blended component unit's balances are reported in the same manner as the primary government and are combined into one primary government column. This is due to the fact the component unit is so intertwined with the primary government that they are substantially the same entity.

The Wyoming County Business Assistance Corporation (the Loan Corporation) was established on May 14, 2009 by the Agency under section 1411 of the Not-For-Profit Corporation Law of the State of New York. The sole purpose of the Loan Corporation is to manage business loan funds on behalf of the Agency and is a corporation as defined in sub paragraph (a) (5) of section 102 of the Not-For-Profit Corporation Law of the State of New York.

**B. BASIS OF PRESENTATION**

The Agency distinguishes operating revenues and expenses from nonoperating items. Revenues from grants, interest on loans, and administrative fees are reported as operating revenues. Expenses related to operating the Agency are reported as operating expenses.

When both restricted and unrestricted resources are available for use, it is the Agency's policy to use restricted resources first, then unrestricted resources, as they are needed.

**C. MEASUREMENT FOCUS AND BASIS OF ACCOUNTING**

The financial statements of the Agency are reported using the economic resources measurement focus and the accrual basis of accounting. Revenues are recorded when earned and expenses are recorded at the time liabilities are incurred, regardless of when the related cash transaction takes place. Nonexchange transactions, in which the Agency gives or receives value without directly receiving or giving equal value in exchange, includes grants. Revenue from grants is recognized in the fiscal year in which all eligibility requirements have been satisfied.

**D. INCOME TAXES**

The Agency is a quasi-governmental organization. The Agency is not subject to federal or state income taxes, nor is it required to file federal or state income tax returns, therefore, no provision for income taxes is reflected in these financial statements.

**WYOMING COUNTY INDUSTRIAL DEVELOPMENT AGENCY  
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NOTES TO FINANCIAL STATEMENTS**

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**E. CASH, CASH EQUIVALENTS AND INVESTMENTS**

The Agency's cash and cash equivalents consists of cash on hand, demand deposits, and certificate of deposits with original maturities of three months or less from date of acquisition.

Investments consist of certificates of deposit, Federal Government Obligations and United States Treasury Bills with maturities of less than one year when purchased and are stated at amortized cost.

**F. RECEIVABLES**

Receivables are reported at their net realizable value. Generally accepted accounting principles require the establishment of an allowance for doubtful accounts. No allowance for uncollectible receivables have been provided since management believes that such allowance would not be necessary.

Notes receivable are presented net of an allowance for uncollectible accounts. The Agency maintains an allowance for estimated uncollectible accounts which is based on management's analysis of the potential collectability of the individual notes. Notes are written off when, in management's judgment, no legal recourse is available to collect the amount owed.

**G. PROPERTY AND EQUIPMENT**

Property and equipment is recorded at acquisition cost and depreciated over the estimated useful lives of the respective assets using the straight-line method. The cost of repairs, maintenance and minor replacements are expensed as incurred, whereas expenditures that materially extend property lives are capitalized. When depreciable property is retired or otherwise disposed of, the cost and related accumulated depreciation are removed from the accounts and any gain or loss is reflected in income. For the years ended December 31, 2020 and 2019 depreciation expense amounted to \$134 and \$146, respectively.

**H. INSURANCE**

The Agency is exposed to various risks of loss related to torts, theft of, damage to, and destruction of assets, personal injury liability, and natural disasters. These risks are covered by commercial insurance purchased from independent third parties. Judgments and claims are recorded when it is probable that an asset has been impaired or a liability has been incurred and the amount of loss can be reasonably estimated. Settled claims from these risks have not exceeded commercial insurance coverage for the past three fiscal years.

**I. DEFERRED OUTFLOWS/INFLOWS OF RESOURCES**

In addition to assets, the Statements of Net Position includes a separate section for *deferred outflows of resources*. Deferred outflows of resources represent a consumption of net position that applies to a future period(s) and so will not be recognized as an outflow of resources (expense/ expenditure) until then. The Agency has one item that qualifies for reporting in this category, which is deferred amounts related to pension. The deferred amounts related to pension relate differences between estimated and actual investment earnings, changes in assumptions and other pension related changes.

In addition to liabilities, the Statements of Net Position includes a separate section for deferred inflows of resources. Deferred inflows of resources represent an acquisition of net position that applies to a future period(s) and so will not be recognized as an inflow of resources (revenue) until that time. The Agency has one item that qualifies for reporting in this category, which is deferred amounts related to pension.

See details of deferred pension outflows and inflows in Note 2.B.

**WYOMING COUNTY INDUSTRIAL DEVELOPMENT AGENCY  
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NOTES TO FINANCIAL STATEMENTS**

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**J. UNEARNED REVENUE**

The Agency and the Loan Corporation report unearned revenue in its Statements of Net Position. Unearned revenue arises when potential revenue does not meet both the measurable and available criteria for recognition in the current period. Unearned revenue also arises when resources are received by the Agency and the Loan Corporation before it has legal claim to them. In subsequent periods, when both recognition criteria are met, or when the Agency or the Loan Corporation has legal claim to the resources, the liability for unearned revenue is removed and revenue is recognized. As of December 31, 2020 and 2019, unearned revenue amounted to \$374,173 and \$462,986, respectively.

**K. NET POSITION**

Equity is classified as net position and displayed in three components:

- a. Investment in capital assets - Consists of capital assets including restricted capital assets, net of accumulated depreciation.
- b. Restricted net position - Consists of net position with constraints on the use either by (1) external groups such as creditors, grantors, contributors, or laws or regulations of other governments; or (2) law through constitutional provisions or enabling legislation.
- c. Unrestricted net position - All other net position that does not meet the definition of "restricted" or "invested in capital assets."

**L. REVENUE RECOGNITION**

Operating revenue consists of revenue from fees earned on lease-leaseback transactions and management services provided for the Loan Corporation by the Agency, along with interest received from bank accounts, and rental property. The Agency earns its fees primarily from lease agreements, which are based on 1% of the total project cost as indicated in the original lease application. Fee income is recorded as revenue when the agreement is finalized, regardless of when the related cash is received.

**M. STATEMENTS OF CASH FLOWS**

For the purposes of the statements of cash flows, the Agency and the Loan Corporation considers the cash and cash equivalents to be both unrestricted and restricted including demand accounts and certificates of deposit with an original maturity of three months or less.

**N. USE OF ESTIMATES IN PREPARATION OF FINANCIAL STATEMENTS**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions. This affects the reported amounts of assets, liabilities deferred outflow/inflow of resources and disclosures of contingent assets and liabilities at the date of the financial statements, as well as the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from those estimates.

**O. ACCOUNTING PRONOUNCEMENTS**

On May 8, 2020, the GASB issued Statement No. 95, *Postponement of Effective Dates of Certain Authoritative Guidance* in response to the COVID-19 pandemic. The effective dates of GASB Statements not yet implemented by the Agency have been updated below to reflect the impact of this Statement. There were no new GASB Statements implemented by the Agency for the year ended December 31, 2020.

The following are GASB Statements that have been issued recently and are currently being evaluated, by the Agency, for their potential impact in future years.

- Statement No. 87, *Leases*, which will be effective for the year ending December 31, 2022.
- Statement No. 89, *Accounting for Interest Cost Incurred before the End of a Construction Period*, which will be effective for the year ending December 31, 2021.

**WYOMING COUNTY INDUSTRIAL DEVELOPMENT AGENCY  
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NOTES TO FINANCIAL STATEMENTS**

- Statement No. 91, *Conduit Debt Obligations*, which will be effective for the year ending December 31, 2022.
- Statement No. 92, *Omnibus 2020*, which will be effective for the year ending December 31, 2022.
- Statement No. 93, *Replacement of Interbank Offered Rates*, which will be effective for the year ending December 31, 2021, except for paragraph 11b, which will be effective for the year ending December 31, 2022.
- Statement No. 94, *Public-Private and Public-Public Partnerships and Availability Payment Arrangements*, which will be effective for the year ending December 31, 2023.
- Statement No. 96, *Subscription-Based Information Technology Arrangements*, which will be effective for the year ending December 31, 2023.
- Statement No. 97, *Certain Component Unit Criteria, and Accounting and Financial Reporting for Internal Revenue Code Section 457 Deferred Compensation Plans-an amendment of GASB Statements No. 14 and 84, and a supersession of GASB Statement No. 32*, which will be effective for the year ending December 31, 2022.

**NOTE 2. DETAIL NOTES ON TRANSACTION CLASSES/ACCOUNTS**

**A. ASSETS**

1. CASH, CASH EQUIVALENTS AND INVESTMENTS

The Agency's investment policies are governed by State statutes. In addition, the Agency has its own written investment policy. Agency monies must be deposited in FDIC-insured commercial banks or trust companies located within the State. The Executive Director is authorized to use interest bearing demand accounts and certificates of deposit. Permissible investments include obligations of the U.S. Treasury and U.S. agencies, repurchase agreements and obligations of the State of New York and its localities.

Collateral is required for demand deposits and certificates of deposits not covered by federal deposit insurance. Obligations that may be pledged as collateral are obligations of the United States and its agencies and obligations of the State and its municipalities and school districts.

As of December 31, 2020, and 2019, the Agency's bank deposits were considered fully collateralized.

Restricted cash represents cash and cash equivalents where use is limited by legal requirements. These assets represent amounts required by statute to be reserved for various purposes. Restricted cash as of year-end consists of the following:

	<u>2020</u>	<u>2019</u>
GAIN Revolving Loan Program	\$ <u>88,490</u>	\$ 160,032
Total restricted cash	\$ <u><u>88,490</u></u>	\$ <u><u>160,032</u></u>

Investment and Deposit Policy

The Agency follows an investment and deposit policy, the overall objective of which is to adequately safeguard the principal amount of funds invested or deposited; conformance with federal, state and other legal requirements; and provide sufficient liquidity of invested funds in order to meet obligations as they become due. Oversight of investment activity is the responsibility of the Executive Director.

Interest Rate Risk

Interest rate risk is the risk that the fair value of investments will be affected by changing interest rates. The Agency's investment policy does not limit investment maturities as a means of managing its exposure to fair value losses arising from increasing interest rates.

Credit Risk

The Agency's policy is to minimize the risk of loss due to failure of an issuer or other counterparty to an investment to fulfill its obligations. The Agency's investment and deposit policy authorizes the reporting entity to purchase the following types of investments:

- Interest bearing demand accounts.



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- Certificates of deposit.
- Obligations of the United States Treasury and United States agencies.
- Obligations of New York State and its localities.

Custodial Credit Risk

Custodial credit risk is the risk that in the event of a failure of a depository financial institution, the reporting entity may not recover its deposits. In accordance with the Agency’s investment and deposit policy, all deposits of the Agency including interest bearing demand accounts and certificates of deposit, in excess of the amount insured under the provisions of the Federal Deposit Insurance Act (FDIC) shall be secured by a pledge of securities with an aggregate value equal to 100% of the aggregate amount of deposits. The Agency restricts the securities to the following eligible items:

- Obligations issued, fully insured or guaranteed as to the payment of principal and interest, by the United States Treasury and United States agencies.
- Obligations issued or fully insured or guaranteed by New York State and its localities.
- Obligations issued by other than New York State rated in one of the three highest rating categories by at least one nationally recognized statistical rating organizations.

Investments

The Agency was invested in Federal Government Obligations and United States Treasury Bills (U.S. Treasury obligations) as of December 31, 2019. The Agency was not exposed to any interest rate risk or credit risk for these investments at December 31, 2019, as these are obligations of the U.S. Government, and are guaranteed by the U.S. Government. These investments were short term, maturing in less than one year, and are reported at amortized cost, as allowed by GASB Statement No. 31. The Agency did not have this investment as of December 31, 2020.

Also, the Agency has \$1,762,562 and \$1,391,156 invested in certificates of deposit as of December 31, 2020 and 2019, respectively. These certificates of deposit have with original maturity dates less than one year.

Fair Value of Investments

The Agency measures and records its investments using fair value measurement guidelines established by U.S. GAAP. These guidelines recognize a three-tiered fair value hierarchy as follows:

- Level 1:* Quoted process for identical investments in active markets
- Level 2:* Observable inputs other than those in Level 1
- Level 3:* Unobservable inputs

*Certificates of deposit and U.S. Treasury obligations* are classified as level 1 on the fair value hierarchy.

2. GRANT REVENUE

Grant revenue consists of the following for the year ended December 31:

	<u>2020</u>		<u>2019</u>
Growing the Agricultural Industry Now! (GAIN) Revolving Loan Program	\$ 75,983	\$	63,879
Other	<u>16,030</u>		<u>39,699</u>
Total	<u>\$ 92,013</u>	\$	<u>103,578</u>

3. NOTES RECEIVABLE

The Loan Corporation provides low-interest notes to businesses located in Wyoming County in order to encourage economic development. Notes receivable consisted of the following at December 31:

**WYOMING COUNTY INDUSTRIAL DEVELOPMENT AGENCY  
(A COMPONENT UNIT OF WYOMING COUNTY, NEW YORK)  
NOTES TO FINANCIAL STATEMENTS**

	<u>2020</u>	<u>2019</u>
Total notes receivable	\$ 2,492,900	\$ 2,450,273
Less: allowance for uncollectible notes	<u>101,248</u>	<u>110,097</u>
Notes receivable, net	2,391,652	2,340,176
Less: current maturities	<u>414,264</u>	<u>532,419</u>
Notes receivable - long-term	<u>\$ 1,977,388</u>	<u>\$ 1,807,757</u>

The Loan Corporation's policy is to present notes receivable net of an allowance for uncollectible notes. At December 31, 2020 and 2019, the allowance for uncollectible notes was \$101,248 and \$110,097, respectively. At December 31, 2020, the loans awarded to local businesses bear interest at rates ranging from 0% to 6.00% with varying payment terms. All notes receivable are collateralized by assets of the respective loanees.

Scheduled maturities of principal for these notes for the next five years and thereafter are as follows:

<u>Fiscal Year Ending</u>	<u>Principal</u>	<u>Interest</u>
2021	\$ 414,264	\$ 69,112
2022	285,083	57,955
2023	304,309	48,205
2024	286,713	36,780
2025	191,565	29,159
Thereafter	<u>1,010,966</u>	<u>78,530</u>
Total	<u>\$ 2,492,900</u>	<u>\$ 319,741</u>

**B. PENSION OBLIGATIONS**

***New York State and Local Retirement System (the System)***

Plan Description

The Agency participates in the New York State and Local Employees' Retirement System (ERS), which is referred to as New York State and Local Retirement System (the System). This is a cost-sharing multiple-employer defined benefit retirement system. The net position of the System is held in the New York State Common Retirement Fund (the Fund), which was established to hold all net assets and record changes in fiduciary net position allocated to the System. The Comptroller of the State of New York serves as the trustee of the Fund and is the administrative head of the System. System benefits are established under the provisions of the New York State Retirement and Social Security Law (NYSRSSL). Once a public employer elects to participate in the System, the election is irrevocable. The New York State Constitution provides that pension membership is a contractual relationship and plan benefits cannot be diminished or impaired. Benefits can be changed for future members only by enactment of a State statute. The Agency also participates in the Public Employees' Group Life Insurance Plan (GLIP), which provides death benefits in the form of life insurance.

The System is included in the State's financial report as a pension trust fund. That report, including information with regard to benefit's provided, may be found at [www.osc.state.ny.us/retire/publications/index.php](http://www.osc.state.ny.us/retire/publications/index.php) or obtained by writing to the New York State and Local Retirement System, 110 State Street, Albany, NY 12244.

**WYOMING COUNTY INDUSTRIAL DEVELOPMENT AGENCY  
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Funding Policy

The System is noncontributory, except for employees who joined after July 27, 1976 who contribute three percent (3%) of their salary for the first ten years of membership, and employees who joined on or after January 10, 2010, who generally contribute three percent (3%) to three and one half percent (3.5%) of their salary for their entire length of service. In addition, employee contribution rates under Tier VI vary based on a sliding salary scale. The Comptroller annually certifies the actuarially determined rates expressly used in computing the employers' contributions based on salaries paid during the system's fiscal year ending March 31<sup>st</sup>.

Pension Liabilities, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions

At December 31, 2020 and 2019, the Agency reported the following liability for its proportionate share of the net pension liability to the System. The net pension liability was measured as of March 31, 2020 and 2019, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of April 1, 2019 and 2018, respectively. The Agency's proportion of the net pension liability was based on a projection of the Agency's long-term share of contributions to the pension plan relative to the projected contributions of all participating members, actuarially determined. This information was provided by the System in reports provided to the Agency.

	ERS	
	March 31, 2020	March 31, 2019
Measurement date		
Net pension liability	\$ 149,378	\$ 42,116
Agency's portion of the Plan's total net pension liability	0.0005641 %	0.0005944 %
Change in proportion since the prior measurement date	(0.0000303)	0.0001967
Pension expense at December 31, 2020	\$ 79,092	\$ 55,604

At December 31, 2020 and 2019, the Agency's reported deferred outflows of resources and deferred inflows of resources related to the pension arose from the following sources:

	2020		2019	
	Deferred Outflows of Resources	Deferred Inflows of Resources	Deferred Outflows of Resources	Deferred Inflows of Resources
Differences between expected and actual experience	\$ 8,792	\$ -	\$ 8,294	\$ 2,827
Change of assumptions	3,008	2,597	10,586	-
Net difference between projected and actual earnings on pension plan investments	76,579	-	-	10,809
Changes in proportion and differences between the Agency's contributions and proportionate share of contributions	61,830	2,746	88,139	2,483
Agency's contributions subsequent to the measurement date	20,840	-	19,346	-
Total	\$ 171,049	\$ 5,343	\$ 126,365	\$ 16,119

**WYOMING COUNTY INDUSTRIAL DEVELOPMENT AGENCY  
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The Agency's contributions subsequent to the measurement date March 31, 2020 will be recognized as a reduction of the net pension liability in the year ended December 31, 2021. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized in pension expense as follows:

	<u>ERS</u>	
<u>Year ended March 31:</u>		
2021	\$	42,765
2022		48,966
2023		30,503
2024		22,632
2025		-
Thereafter		-

Actuarial Assumptions

The total pension liability as of the March 31, 2020 and 2019 was determined by using an actuarial valuation as of April 1, 2019 and 2018, respectively, with update procedures used to roll forward the total pension liability to March 31, 2020 and 2019. The actuarial valuation used the following actuarial assumptions:

	<u>ERS</u>	
	<u>2020</u>	<u>2019</u>
Inflation	<b>2.5 %</b>	2.5 %
Salary increases	<b>4.2</b>	3.8
Investment rate of return (net of investment expense, including inflation)	<b>6.8</b>	7.0
Cost of living adjustments	<b>1.3</b>	1.3

For the measurement date March 31, 2020, annuitant mortality rates are based on April 1, 2010-March 31, 2015 System experience with adjustments for mortality improvements based on the Society of Actuaries' Scale MP-2018. The actuarial assumptions used in the April 1, 2019 valuation are based on the results of an actuarial experience study for the period April 1, 2010-March 31, 2015.

For the measurement date March 31, 2019, annuitant mortality rates are based on April 1, 2010-March 31, 2015 System experience with adjustments for mortality improvements based on the Society of Actuaries' Scale MP-2014. The actuarial assumptions used in the April 1, 2018 valuation are based on the results of an actuarial experience study for the period April 1, 2010- March 31, 2015.

The long-term expected rate of return on pension plan investments was determined using a building-block method in which best-estimate ranges of expected future real rates of return (expected return, net of investment expenses and inflation) are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation.

**WYOMING COUNTY INDUSTRIAL DEVELOPMENT AGENCY  
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Best estimates of arithmetic real rates of return for each major asset class included in the target asset allocation as of March 31, are summarized below:

Asset Class:	2020		2019	
	Target Allocation	Long-Term Expected Real Rate of Return	Target Allocation	Long-Term Expected Real Rate of Return
Domestic equity	36.0 %	4.1 %	36.0 %	4.6 %
International equity	14.0	6.2	14.0	6.4
Private equity	10.0	6.8	10.0	7.5
Real estate	10.0	5.0	10.0	5.6
Absolute return strategies	2.0	3.3	2.0	3.8
Opportunistic funds/portfolio	3.0	4.7	3.0	5.7
Real assets	3.0	6.0	3.0	5.3
Bonds and mortgages	17.0	0.8	17.0	1.3
Cash	1.0	-	1.0	(0.3)
Inflation-indexed bonds	4.0	0.5	4.0	1.3
Total	<u>100.0 %</u>		<u>100.0 %</u>	

Discount Rate

The discount rate used to calculate the total pension liability as of March 31, 2020 and 2019 was 6.8% and 7.0%, respectively. The projection of cash flows used to determine the discount rate assumes that contributions from plan members will be made at the current contribution rates and that contributions from employers will be made at statutorily required rates, actuarially determined. Based upon the assumptions, the System's fiduciary net position was projected to be available to make all projected future benefit payments of current plan members. Therefore, the long term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension liability.

Sensitivity of the Proportionate Share of the Net Pension Liability to the Discount Rate Assumption

The following tables present the Agency's proportionate share of the net pension liability as of March 31 calculated using the discount rate, as well as what the Agency's proportionate share of the net pension liability would be if it were calculated using a discount rate that is 1-percentage point lower or 1-percentage point higher than the current rate:

	2020		
	1% Decrease (5.8%)	Current Assumption (6.8%)	1% Increase (7.8%)

ERS

**Agency's proportionate share**

of the net pension liability/(asset)      \$            274,152      \$            149,378      \$            34,462

	2019		
	1% Decrease (6.0%)	Current Assumption (7.0%)	1% Increase (8.0%)

ERS

Agency's proportionate share

of the net pension liability/(asset)      \$            184,139      \$            42,116      \$            (77,193)

**WYOMING COUNTY INDUSTRIAL DEVELOPMENT AGENCY  
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NOTES TO FINANCIAL STATEMENTS**

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Pension Plan Fiduciary Net Position

The components of the current-year net pension liability of the employers as of March 31, were as follows:

	<u>(Dollars in Thousands)</u>	
	<u>2020</u>	<u>2019</u>
Employers' total pension liability	\$ 194,596,261	\$ 189,803,429
Plan net position	168,115,682	182,718,127
Employers' net pension liability	<u>\$ 26,480,579</u>	<u>\$ 7,085,302</u>
Ratio of plan net position to the employers' total pension liability	86.4%	96.3%

Prepayments to the Pension Plan

Employer contributions are paid annually based on the System's fiscal year which ends on March 31<sup>st</sup>. Prepaid retirement contributions as of December 31, 2020 and 2019 represent the Agency's contribution for the period of January 1, of the following year through March 31, based on the System's bill paid prior to December 31. Prepaid retirement contributions as of December 31, 2020 and 2019 amounted to \$6,947 and \$6,979, respectively.

**NOTE 3. LAND HELD FOR INVESTMENT**

The Agency has recorded an asset of land that is being held for future development in the amount of \$281,222 for the years ended December 31, 2020 and 2019. This land is held at cost and any gain or loss will be recognized upon sale of the land.

**NOTE 4. NET POSITION**

In 2018, management received communication from the New York State Office of Community Renewal (OCR) in regards to Community Development Block Grant (CDBG) Regulations Section 24 CFR 570.489(e)(2)(ii), which is the regulatory citation over the Loan Corporation's Micro HUD loan program, requiring all CDBG related funds as of May 31, 2018 be reported to OCR. If such funds were not committed and approved by OCR as of March 31, 2019 they were required to be returned to OCR by April 30, 2019. As of March 31, 2020, the funds were committed and approved by OCR to be used as grant to approved project. As a result, the remaining \$560,197 was expended as of December 31, 2020.

Unrestricted net position represents amounts designated by the Loan Corporation's Board for the maintenance of a revolving loan program.

The Loan Corporation received pass-through Growing the Agriculture Industry Now! (GAIN) grant funds from Genesee/Finger Lakes Regional Planning Council in 2016. Under the provisions of the grant, annual revenue is restricted to the GAIN revolving loan program. Repayments to date amounted to \$238,490, however the Loan Corporation issued a new GAIN loan in the current year for 150,000, which have therefore been reported as restricted net position as of December 31, 2020.

	<u>2020</u>	<u>2019</u>
GAIN Revolving Loan Program	\$ 88,490	\$ 160,032
Total restricted net position	<u>\$ 88,490</u>	<u>\$ 160,032</u>

**WYOMING COUNTY INDUSTRIAL DEVELOPMENT AGENCY  
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NOTES TO FINANCIAL STATEMENTS**

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**NOTE 5. OUTSTANDING BOND ISSUES**

Bonds issued by the Agency are collateralized by the property which is leased to the borrowing company and the bonds are retired by lease payments. The bonds are not an obligation of the Agency, the County of Wyoming or the State of New York. The Agency does not record the assets or liabilities resulting from a completed bond issue in their accounts, since its primary function is to arrange the financing between the borrowing company and the lending bondholders, and the funds arising there from are controlled by a trustee bank.

**NOTE 6. LEASES**

At December 31, 2020 and 2019, the Agency had entered into various lease agreements. These leases are merely financing arrangements in which the Agency has provided tax incentives or acts only as a financing conduit. Therefore, the Agency does not record these transactions in their financial records.

**NOTE 7. RELATED PARTY TRANSACTIONS**

The Agency leases office space from Wyoming County. Lease expense amounted to \$33,867 and \$72,923, for the years ended December 31, 2020 and 2019, respectively.

**NOTE 8. CONTINGENCIES**

On January 30, 2020, the World Health Organization declared the coronavirus outbreak a "Public Health Emergency of International Concern" and on March 10, 2020, declared it to be a pandemic. Actions taken around the world to help mitigate the spread of the coronavirus include restrictions on travel, and quarantines in certain areas, and forced closures for certain types of public places and businesses. The Agency's management has assessed these events and the impact of these restrictions and closures related to the Agency's operations. As of the date of these financial statements and as these events continue to unfold, management believes there will be no additional impact.

**NOTE 9. SUBSEQUENT EVENTS**

Management has evaluated subsequent events through March 22, 2021 which is the date the financial statements are available for issuance and have determined there are no subsequent events that require disclosure under generally accepted accounting principles.

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**REQUIRED SUPPLEMENTARY INFORMATION**

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**WYOMING COUNTY INDUSTRIAL DEVELOPMENT AGENCY  
(A COMPONENT UNIT OF WYOMING COUNTY, NEW YORK)  
SCHEDULE OF THE AGENCY'S PROPORTIONATE SHARE OF THE NET PENSION LIABILITY –  
EMPLOYEES' RETIREMENT SYSTEM  
LAST TEN FISCAL YEARS\***

	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>
<b>Employees' Retirement System (ERS)</b>				
Measurement date	March 31, 2017	March 31, 2018	March 31, 2019	March 31, 2020
Agency's proportion of the net pension liability	0.0002651%	0.0003977%	0.0005944%	0.0005641%
Agency's proportionate share of the net pension liability	\$ <u>24,908</u>	\$ <u>12,836</u>	\$ <u>42,116</u>	\$ <u>149,378</u>
Agency's covered payroll	\$ 173,731	\$ 177,393	\$ 183,539	\$ 194,700
Agency's proportionate share of the net pension liability as a percentage of its covered payroll	14.3%	7.2%	22.9%	76.7%
Plan fiduciary net position as a percentage of the total pension liability	94.7%	98.2%	96.3%	86.4%

Note - The Agency became a member of the Employees' Retirement System effective January 1, 2016. Information for the Agency for the year ended December 31, 2016 was not provided by the System.

\* This Schedule is intended to show information for ten years. Additional years will be included as they become available.

**WYOMING COUNTY INDUSTRIAL DEVELOPMENT AGENCY  
(A COMPONENT UNIT OF WYOMING COUNTY, NEW YORK)  
SCHEDULE OF THE AGENCY'S PENSION CONTRIBUTIONS – EMPLOYEES' RETIREMENT SYSTEM  
LAST TEN FISCAL YEARS\***

	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>
<b>Employees' Retirement System (ERS)</b>					
Contractually required contribution	\$ 4,264	\$ 33,784	\$ 24,972	\$ 25,795	\$ 20,840
Contributions in relation to the contractually required contribution	<u>4,264</u>	<u>33,784</u>	<u>24,972</u>	<u>25,795</u>	<u>20,840</u>
Contribution deficiency (excess)	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>
Agency's covered payroll	\$ 193,183	\$ 195,979	\$ 200,165	\$ 201,275	\$ 206,158
Contributions as a percentage of covered payroll	2.2%	17.2%	12.5%	12.8%	10.1%

Note - The Agency became a member of the Employees' Retirement System effective January 1, 2016. Information for the Agency for the year ended December 31, 2016 was not provided by the System.

\* This Schedule is intended to show information for ten years. Additional years will be included as they become available.

**WYOMING COUNTY INDUSTRIAL DEVELOPMENT AGENCY  
(A COMPONENT UNIT OF WYOMING COUNTY, NEW YORK)  
NOTE TO REQUIRED SUPPLEMENTARY INFORMATION**

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**NOTE 1 - FACTORS AFFECTING TRENDS IN THE RETIREMENT SYSTEM PENSION**

The Village's proportionate share of the net pension liability of the pension systems is significantly dependent on the performance of the stock market and the funds that the retirement system invests in. The discount rate in effect at each measurement date is as follows:

<u>Year ended March 31:</u>	<u>ERS</u>
2020	6.80%
2019	7.00%
2018	7.00%
2017	7.00%
2016	7.00%
2015	7.50%

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## **SUPPLEMENTARY INFORMATION**

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**WYOMING COUNTY INDUSTRIAL DEVELOPMENT AGENCY  
(A COMPONENT UNIT OF WYOMING COUNTY, NEW YORK)  
COMBINING STATEMENT OF NET POSITION  
DECEMBER 31, 2020**

	<u>Agency</u>	<u>Loan Corporation</u>	<u>Eliminations</u>	<u>Total</u>
<b>ASSETS</b>				
<b>Current assets:</b>				
Cash and cash equivalents	\$ 1,088,365	\$ 1,149,455	\$ -	\$ 2,237,820
Cash and cash equivalents - restricted	-	88,490	-	88,490
Certificates of deposit	1,512,562	250,000	-	1,762,562
Accounts receivable	32,848	4,875	-	37,723
Accrued interest receivable	-	2,923	-	2,923
Notes receivable, current portion	-	414,264	-	414,264
Prepaid expense	6,947	-	-	6,947
Total current assets	<u>2,640,722</u>	<u>1,910,007</u>	<u>-</u>	<u>4,550,729</u>
<b>Noncurrent assets:</b>				
Notes receivable, net	-	1,977,388	-	1,977,388
Land held for investment	281,222	-	-	281,222
Total noncurrent assets	<u>281,222</u>	<u>1,977,388</u>	<u>-</u>	<u>2,258,610</u>
Total assets	<u>2,921,944</u>	<u>3,887,395</u>	<u>-</u>	<u>6,809,339</u>
<b>DEFERRED OUTFLOWS OF RESOURCES</b>				
Deferred pension outflows	171,049	-	-	171,049
Total deferred outflows of resources	<u>171,049</u>	<u>-</u>	<u>-</u>	<u>171,049</u>
<b>LIABILITIES</b>				
<b>Current liabilities:</b>				
Accounts payable and accrued liabilities	2,285	-	-	2,285
Unearned revenue	-	374,173	-	374,173
Total current liabilities	<u>2,285</u>	<u>374,173</u>	<u>-</u>	<u>376,458</u>
<b>Noncurrent liabilities:</b>				
Net pension liability	149,378	-	-	149,378
Total noncurrent liabilities	<u>149,378</u>	<u>-</u>	<u>-</u>	<u>149,378</u>
Total liabilities	<u>151,663</u>	<u>374,173</u>	<u>-</u>	<u>525,836</u>
<b>DEFERRED INFLOWS OF RESOURCES</b>				
Deferred pension inflows	5,343	-	-	5,343
Total deferred inflows of resources	<u>5,343</u>	<u>-</u>	<u>-</u>	<u>5,343</u>
<b>NET POSITION</b>				
Restricted	-	88,490	-	88,490
Unrestricted	2,935,987	3,424,732	-	6,360,719
Total net position	<u>\$ 2,935,987</u>	<u>\$ 3,513,222</u>	<u>\$ -</u>	<u>\$ 6,449,209</u>

**WYOMING COUNTY INDUSTRIAL DEVELOPMENT AGENCY  
(A COMPONENT UNIT OF WYOMING COUNTY, NEW YORK)  
COMBINING STATEMENT OF NET POSITION  
DECEMBER 31, 2019**

	<u>Agency</u>	<u>Loan Corporation</u>	<u>Eliminations</u>	<u>Total</u>
<b>ASSETS</b>				
<b>Current assets:</b>				
Cash and cash equivalents	\$ 1,226,428	\$ 1,682,008	\$ -	\$ 2,908,436
Cash and cash equivalents - restricted	-	160,032	-	160,032
Investments - certificate of deposit	882,059	509,097	-	1,391,156
Investments - US Treasuries	719,700	-	-	719,700
Accounts receivable	36,140	4,875	-	41,015
Accrued interest receivable	-	3,866	-	3,866
Notes receivable	-	532,419	-	532,419
Prepaid expense	6,979	-	-	6,979
Total current assets	<u>2,871,306</u>	<u>2,892,297</u>	<u>-</u>	<u>5,763,603</u>
<b>Noncurrent assets:</b>				
Property and equipment, net	378	-	-	378
Notes receivable, net	-	1,807,757	-	1,807,757
Land held for investment	281,222	-	-	281,222
Total noncurrent assets	<u>281,600</u>	<u>1,807,757</u>	<u>-</u>	<u>2,089,357</u>
Total assets	<u>3,152,906</u>	<u>4,700,054</u>	<u>-</u>	<u>7,852,960</u>
<b>DEFERRED OUTFLOWS OF RESOURCES</b>				
Deferred pension outflows	126,365	-	-	126,365
Total deferred outflows of resources	<u>126,365</u>	<u>-</u>	<u>-</u>	<u>126,365</u>
<b>LIABILITIES</b>				
<b>Current liabilities:</b>				
Accounts payable and accrued liabilities	2,102	225,673	-	227,775
Unearned revenue	-	462,986	-	462,986
Total current liabilities	<u>2,102</u>	<u>688,659</u>	<u>-</u>	<u>690,761</u>
<b>Noncurrent liabilities:</b>				
Net pension liability	42,116	-	-	42,116
Total noncurrent liabilities	<u>42,116</u>	<u>-</u>	<u>-</u>	<u>42,116</u>
Total liabilities	<u>44,218</u>	<u>688,659</u>	<u>-</u>	<u>732,877</u>
<b>DEFERRED INFLOWS OF RESOURCES</b>				
Deferred pension inflows	16,119	-	-	16,119
Total deferred inflows of resources	<u>16,119</u>	<u>-</u>	<u>-</u>	<u>16,119</u>
<b>NET POSITION</b>				
Investment in capital assets	378	-	-	378
Restricted	-	160,032	-	160,032
Unrestricted	3,218,556	3,851,363	-	7,069,919
Total net position	<u>\$ 3,218,934</u>	<u>\$ 4,011,395</u>	<u>\$ -</u>	<u>\$ 7,230,329</u>

**WYOMING COUNTY INDUSTRIAL DEVELOPMENT AGENCY  
(A COMPONENT UNIT OF WYOMING COUNTY, NEW YORK)  
COMBINING STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION  
FOR THE YEAR ENDED DECEMBER 31, 2020**

	<u>Agency</u>	<u>Loan Corporation</u>	<u>Eliminations</u>	<u>Total</u>
<b>Operating revenues:</b>				
Fees and penalties	\$ 121,610	\$ 400	\$ (75,000) (1)	\$ 47,010
Grant revenue	-	92,013	-	92,013
Interest income on notes receivable	-	40,483	-	40,483
Recovery of bad debt	-	10,083	-	10,083
Rental income	840	-	-	840
Other revenues	55,460	-	-	55,460
Total operating revenues	<u>177,910</u>	<u>142,979</u>	<u>(75,000)</u>	<u>245,889</u>
<b>Operating expenses:</b>				
Administration fee	-	75,000	(75,000) (1)	-
Grant expense	-	560,197	-	560,197
Bad debt expense	-	1,234	-	1,234
Conferences and training	5,351	-	-	5,351
Depreciation	134	-	-	134
Insurance	5,483	-	-	5,483
Lease/rent	33,867	-	-	33,867
Marketing	20,455	-	-	20,455
Meetings and dinners	313	-	-	313
Memberships and publications	4,709	-	-	4,709
Office expense and printing	8,816	-	-	8,816
Professional services and fees	24,367	12,653	-	37,020
Salaries and benefits	389,903	-	-	389,903
Travel	1,852	-	-	1,852
Total operating expenses	<u>495,250</u>	<u>649,084</u>	<u>(75,000)</u>	<u>1,069,334</u>
Operating loss	(317,340)	(506,105)	-	(823,445)
<b>Nonoperating revenues (expense):</b>				
Interest income	34,637	7,932	-	42,569
Loss on sale of equipment	(244)	-	-	(244)
Total nonoperating revenues (expenses)	<u>34,393</u>	<u>7,932</u>	<u>-</u>	<u>42,325</u>
Change in net position	(282,947)	(498,173)	-	(781,120)
<b>Net position - beginning of year</b>	<u>3,218,934</u>	<u>4,011,395</u>	<u>-</u>	<u>7,230,329</u>
<b>Net position - end of year</b>	<u>\$ 2,935,987</u>	<u>\$ 3,513,222</u>	<u>\$ -</u>	<u>\$ 6,449,209</u>

(1) This represents the administrative fee paid by the Loan Corporation to the Agency for administrative services performed.

**WYOMING COUNTY INDUSTRIAL DEVELOPMENT AGENCY  
(A COMPONENT UNIT OF WYOMING COUNTY, NEW YORK)  
COMBINING STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION  
FOR THE YEAR ENDED DECEMBER 31, 2019**

	<u>Agency</u>	<u>Loan Corporation</u>	<u>Eliminations</u>	<u>Total</u>
<b>Operating revenues:</b>				
Fees and penalties	\$ 364,477	\$ 9,105	\$ (67,500) (1)	\$ 306,082
Grant revenue	-	103,578	-	103,578
Interest income on notes receivable	-	73,597	-	73,597
Recovery of bad debt	-	5,214	-	5,214
Rental income	1,440	-	-	1,440
Total operating revenues	<u>365,917</u>	<u>191,494</u>	<u>(67,500)</u>	<u>489,911</u>
<b>Operating expenses:</b>				
Administration fee	-	67,500	(67,500) (1)	-
Grant expense	-	239,178	-	239,178
Bad debt expense	-	16,940	-	16,940
Conferences and training	12,364	-	-	12,364
Depreciation	146	-	-	146
Insurance	8,145	-	-	8,145
Lease/rent	72,923	-	-	72,923
Marketing	39,553	-	-	39,553
Meetings and dinners	373	-	-	373
Memberships and publications	5,205	-	-	5,205
Office expense and printing	6,455	216	-	6,671
Professional services and fees	48,766	11,578	-	60,344
Rail initiative	12,780	-	-	12,780
Salaries and benefits	304,539	-	-	304,539
Subcontractors	5,769	-	-	5,769
Travel	4,485	-	-	4,485
Total operating expenses	<u>521,503</u>	<u>335,412</u>	<u>(67,500)</u>	<u>789,415</u>
Operating loss	(155,586)	(143,918)	-	(299,504)
<b>Nonoperating revenues:</b>				
Interest income	43,941	9,099	-	53,040
Total nonoperating revenues	<u>43,941</u>	<u>9,099</u>	<u>-</u>	<u>53,040</u>
Change in net position	(111,645)	(134,819)	-	(246,464)
<b>Net position - beginning of year</b>	<u>3,330,579</u>	<u>4,146,214</u>	<u>-</u>	<u>7,476,793</u>
<b>Net position - end of year</b>	<u>\$ 3,218,934</u>	<u>\$ 4,011,395</u>	<u>\$ -</u>	<u>\$ 7,230,329</u>

(1) This represents the administrative fee paid by the Loan Corporation to the Agency for administrative services performed.

**WYOMING COUNTY INDUSTRIAL DEVELOPMENT AGENCY  
(A COMPONENT UNIT OF WYOMING COUNTY, NEW YORK)  
COMBINING STATEMENT OF CASH FLOWS  
FOR THE YEAR ENDED DECEMBER 31, 2020**

	<u>Agency</u>	<u>Loan Corporation</u>	<u>Eliminations</u>	<u>Total</u>
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>				
Receipts from providing services	\$ 181,202	\$ 3,200	\$ (75,000) (1)	\$ 109,402
Interest income on notes receivable	-	41,426	-	41,426
Repayments of notes receivable	-	207,373	-	207,373
Receipts from penalties and fees	-	400	-	400
Issuance of notes receivable	-	(250,000)	-	(250,000)
Payments to service providers and suppliers	(105,675)	(238,326)	75,000 (1)	(269,001)
Payments for grant services and administration	-	(635,197)	-	(635,197)
Payments for employee services	(337,424)	-	-	(337,424)
Net cash used by operating activities	<u>(261,897)</u>	<u>(871,124)</u>	<u>-</u>	<u>(1,133,021)</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>				
Interest income	34,637	7,932	-	42,569
Proceeds from U.S. Treasuries	719,700	-	-	719,700
Proceeds from certificates of deposits	882,059	259,097	-	1,141,156
Purchase of certificates of deposits	<u>(1,512,562)</u>	<u>-</u>	<u>-</u>	<u>(1,512,562)</u>
Net cash provided by investing activities	<u>123,834</u>	<u>267,029</u>	<u>-</u>	<u>390,863</u>
Net decrease in cash and cash equivalents	(138,063)	(604,095)	-	(742,158)
<b>Cash and cash equivalents - beginning of year</b>	<u>1,226,428</u>	<u>1,842,040</u>	<u>-</u>	<u>3,068,468</u>
<b>Cash and cash equivalents - end of year</b>	<u>\$ 1,088,365</u>	<u>\$ 1,237,945</u>	<u>\$ -</u>	<u>\$ 2,326,310</u>
<b>Reconciliation of operating loss to net cash used by operating activities:</b>				
Operating loss	\$ (317,340)	\$ (506,105)	\$ -	\$ (823,445)
Adjustment to reconcile operating loss to net cash used by operating activities:				
Depreciation expense	134	-	-	134
Bad debt expense (recoveries), net	-	(8,849)	-	(8,849)
Decrease in accounts receivable	3,292	-	-	3,292
Decrease in prepaid expense	32	-	-	32
Decrease in accrued interest receivable	-	943	-	943
Increase in notes receivable	-	(42,627)	-	(42,627)
Increase in deferred outflows - pension	(44,684)	-	-	(44,684)
Increase (decrease) in accounts payable	183	(225,673)	-	(225,490)
Decrease in unearned revenue	-	(88,813)	-	(88,813)
Increase in net pension liability	107,262	-	-	107,262
Decrease in deferred inflows - pension	(10,776)	-	-	(10,776)
Net cash used by operating activities	<u>\$ (261,897)</u>	<u>\$ (871,124)</u>	<u>\$ -</u>	<u>\$ (1,133,021)</u>
<b>Cash and can equivalents is comprised of the following accounts on the Statement of Net Position:</b>				
Cash and cash equivalents	\$ 1,088,365	\$ 1,149,455	\$ -	\$ 2,237,820
Cash and cash equivalents - restricted	-	88,490	-	88,490
Total	<u>\$ 1,088,365</u>	<u>\$ 1,237,945</u>	<u>\$ -</u>	<u>\$ 2,326,310</u>

(1) This represents the administrative fee paid by the Loan Corporation to the Agency for administrative services performed.

**WYOMING COUNTY INDUSTRIAL DEVELOPMENT AGENCY  
(A COMPONENT UNIT OF WYOMING COUNTY, NEW YORK)  
COMBINING STATEMENT OF CASH FLOWS  
FOR THE YEAR ENDED DECEMBER 31, 2019**

	<u>Agency</u>	<u>Loan Corporation</u>	<u>Eliminations</u>	<u>Total</u>
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>				
Receipts from providing services	\$ 438,475	\$ 112,997	\$ (67,500) (1)	\$ 483,972
Interest income on notes receivable	-	75,885	-	75,885
Repayments of notes receivable	-	305,119	-	305,119
Receipts from penalties and fees	-	9,105	-	9,105
Issuance of notes receivable	-	(386,000)	-	(386,000)
Payments to service providers and suppliers	(218,885)	(22,001)	67,500 (1)	(173,386)
Payments for grant services and administration	-	(81,375)	-	(81,375)
Payments for employee services	(274,232)	-	-	(274,232)
Net cash provided (used) by operating activities	<u>(54,642)</u>	<u>13,730</u>	<u>-</u>	<u>(40,912)</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>				
Interest income	43,941	9,099	-	53,040
Proceeds from U.S. Treasuries	699,491	-	-	699,491
Purchase of U.S. Treasuries	(351,494)	-	-	(351,494)
Proceeds from certificates of deposits	407,574	-	-	407,574
Purchase of certificates of deposits	(882,059)	(509,097)	-	(1,391,156)
Net cash used by investing activities	<u>(82,547)</u>	<u>(499,998)</u>	<u>-</u>	<u>(582,545)</u>
Net decrease in cash and cash equivalents	(137,189)	(486,268)	-	(623,457)
<b>Cash and cash equivalents - beginning of year</b>	<u>1,363,617</u>	<u>2,328,308</u>	<u>-</u>	<u>3,691,925</u>
<b>Cash and cash equivalents - end of year</b>	<u>\$ 1,226,428</u>	<u>\$ 1,842,040</u>	<u>\$ -</u>	<u>\$ 3,068,468</u>
<b>Reconciliation of operating income (loss) to net cash used by operating activities:</b>				
Operating loss	\$ (155,586)	\$ (143,918)	\$ -	\$ (299,504)
Adjustment to reconcile operating loss to net cash provided (used) by operating activities:				
Depreciation expense	146	-	-	146
Bad debt expense (recoveries), net	-	11,726	-	11,726
Decrease in accounts receivable	33,905	-	-	33,905
Decrease in accrued interest receivable	38,653	-	-	38,653
Decrease in prepaid expense	-	2,288	-	2,288
Increase in wind farm receivable	(736)	-	-	(736)
Increase in notes receivable	-	(80,881)	-	(80,881)
Decrease in deferred outflows - pension	28,925	-	-	28,925
Increase (decrease) in accounts payable	(1,040)	215,096	-	214,056
Increase in unearned revenue	-	9,419	-	9,419
Increase in net pension liability	29,280	-	-	29,280
Decrease in deferred inflows - pension	(28,189)	-	-	(28,189)
Net cash provided (used) by operating activities	<u>\$ (54,642)</u>	<u>\$ 13,730</u>	<u>\$ -</u>	<u>\$ (40,912)</u>
<b>Cash and equivalents is comprised of the following accounts on the Statement of Net Position:</b>				
Cash and cash equivalents	\$ 1,226,428	\$ 1,682,008	\$ -	\$ 2,908,436
Cash and cash equivalents - restricted	-	160,032	-	160,032
Total	<u>\$ 1,226,428</u>	<u>\$ 1,842,040</u>	<u>\$ -</u>	<u>\$ 3,068,468</u>

**WYOMING COUNTY INDUSTRIAL DEVELOPMENT AGENCY  
(A COMPONENT UNIT OF WYOMING COUNTY, NEW YORK)  
SCHEDULE OF INDUSTRIAL REVENUE BONDS ISSUED BY THE AGENCY  
AS OF DECEMBER 31, 2020**

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Name of Project           Olympic Management Systems, Inc.  
Address of Owner       Six Fountain Plaza, Plaza Level  
                                  Buffalo, NY 14202

Issue Amount           \$2,871,926  
Purpose of Issue       Construction  
Date of Issue           1/13/06  
Interest Rate           7.87% fixed  
Maturity Date           1/1/26

**WYOMING COUNTY INDUSTRIAL DEVELOPMENT AGENCY  
(A COMPONENT UNIT OF WYOMING COUNTY, NEW YORK)  
SCHEDULE OF INDUSTRIAL REVENUE LEASES ISSUED BY THE AGENCY  
AS OF DECEMBER 31, 2020**

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Name of Project	M&T Trucking
Address of Owner	Mark & Tracie Cole 532 Peoria Road Pavilion, New York 14525
Date of Lease	01/20/06
Date of Expiration	01/19/21
Name of Project	Koike Aronson, Inc. AMENDED
Address of Owner	635 West Main Street Arcade, New York 14009
Date of Lease	02/26/07 Date Amended 12/23/13
Date of Expiration	02/25/17 Amended new term 12/22/23
Name of Project	Noble Bliss Wind Park, LLC
Address of Owner	7294 Centerville Road Bliss, New York 14024
Date of Lease	04/23/07
Date of Expiration	06/30/23 (plus 5)
Name of Project	Noble Wethersfield Windpark, LLC
Address of Owner	7294 Centerville Road Bliss, New York 14024
Date of Lease	05/14/08
Date of Expiration	06/30/24 (plus 5)
Name of Project	Sheldon Energy, LLC
Address of Owner	One South Wacker Drive, Suite 2020 Chicago, IL 60606
Date of Lease	09/10/08
Date of Expiration	09/30/24 (plus 5)
Name of Project	Krog Corp/ Arcade REHC 1
Address of Owner	The Krog Corporation 4 Centre Drive Orchard Park, New York 14127
Date of Lease	10/3/08 Amendment 02/24/17
Date of Expiration	12/31/19 New Expiration 12/31/27
Name of Project	Drasgow, Inc.
Address of Owner	Karl Drasgow Varysburg, New York 14167
Date of Lease	12/07/06
Date of Expiration	12/6/26 Amendment extension 2/21/14
Name of Project	CFD Real Estate / Agri Fab & Repair
Address of Owner	7965 Route 63 Pavilion, New York 14525
Date of Lease	02/23/10
Date of Expiration	02/23/20



**WYOMING COUNTY INDUSTRIAL DEVELOPMENT AGENCY  
(A COMPONENT UNIT OF WYOMING COUNTY, NEW YORK)  
SCHEDULE OF INDUSTRIAL REVENUE LEASES ISSUED BY THE AGENCY  
AS OF DECEMBER 31, 2020**

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Name of Project Hidden Valley Animal Adventure, LLC  
Address of Owner 2614 Royce Road  
Varysburg, New York 14157  
Date of Lease 01/07/10  
Date of Expiration 01/07/20

Name of Project In.Site Enterprises, LLC  
Address of Owner 2 Borden Ave. Suite 202  
Perry, New York 14530  
Date of Lease 02/04/10  
Date of Expiration 02/04/20

Name of Project Perry New York LLC - Howell Building  
Address of Owner 2 Borden Ave. Suite 202  
Perry New York 14530  
Date of Lease 04/23/10  
04/23/20

Name of Project Snyder Corp./ Biggest Loser Niagara  
Address of Owner Name Change- Beaver Hollow Wellness , LLC  
Six Fountain Drive Property: 1083 Pit Road  
Buffalo, NY 14202 Java, New York  
Date of Lease 09/28/12  
Date of Expiration 09/27/22

Name of Project 3208 Route 39, LLC (LVM Materials)  
Address of Owner 3200 Route 39  
Bliss , New York 14024  
Date of Lease 08/31/12  
Date of Expiration 08/30/22

Name of Project Stony Creek Energy, LLC  
Address of Owner One South Wacker Drive, Suite 1900  
Chicago, Illinois 60606  
Date of Lease 03/01/13  
Date of Expiration 12/31/29 (plus 5)

Name of Project Perry Holding Company, LLC  
Address of Owner 3180 Route 246  
Perry, New York 14530  
Date of Lease 10/01/13  
Date of Expiration 12/31/25

Name of Project Maple Grove- Hobin's  
Address of Owner 7075 Route 98  
Arcade, New York 14009  
Date of Lease 12/23/13  
Date of Expiration 12/22/23

**WYOMING COUNTY INDUSTRIAL DEVELOPMENT AGENCY  
(A COMPONENT UNIT OF WYOMING COUNTY, NEW YORK)  
SCHEDULE OF INDUSTRIAL REVENUE LEASES ISSUED BY THE AGENCY  
AS OF DECEMBER 31, 2020**

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Name of Project	Arcade & Attica Railroad
Address of Owner	278 Main Street Arcade, New York 14009
Date of Lease	02/21/14
Date of Expiration	04/01/20
Name of Project	Paddock Properties, LLC
Address of Owner	440 Commerce Way Warsaw, New York 14569
Date of Lease	03/19/14
Date of Expiration	03/18/24
Name of Project	Center Street Business Center, LLC
Address of Owner	36 Center Street Warsaw, New York 14569
Date of Lease	07/16/2014
Date of Expiration	12/31/2031
Name of Project	CFI Properties, Inc. (Creative Food Ingredients)
Address of Owner	1 Lincoln Ave. Perry, New York 14530
Date of Lease	01/01/15
Date of Expiration	05/31/27
Name of Project	Maple Pro, Inc. (CDL USA)
Address of Owner	3 Lemnah Drive St. Albans, Vermont 05478
Date of Lease	02/01/15
Date of Expiration	05/31/26
Name of Project	Alpine Acres, LLC (East Hill Creamery)
Address of Owner	5840 Route 20A, Warsaw, New York 14569
Date of Lease	07/01/15
Date of Expiration	05/31/27
Name of Project	Marquart Realty, LLC
Address of Owner	5195 Route 19 Gainesville, New York 14066
Date of Lease	12/01/16
Date of Expiration	12/31/27
Name of Project	RM4 Holdings, LLC (Calamar)
Address of Owner	3949 Forest Parkway, Suite 100 Wheatfield, New York 14120
Date of Lease	03/20/17
Date of Expiration	12/31/28

**WYOMING COUNTY INDUSTRIAL DEVELOPMENT AGENCY  
 (A COMPONENT UNIT OF WYOMING COUNTY, NEW YORK)  
 SCHEDULE OF INDUSTRIAL REVENUE LEASES ISSUED BY THE AGENCY  
 AS OF DECEMBER 31, 2020**

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Name of Project 73 Main Street Associates  
 Address of Owner 101 Main Street  
 Mount Morris, New York 14510  
 Date of Lease 12/01/18  
 Date of Expiration 05/31/35

Name of Project CFI Properties, Inc  
 Address of Owner 4-3470 Laird Road  
 Mississauga, ON L5L 5Y4 Canada  
 Date of Lease 02/01/19  
 Date of Expiration 05/31/31

Name of Project Laken Holdings, LLC  
 Address of Owner 4101 Traber Road  
 Silver Springs, New York 14550  
 Date of Lease 02/01/19  
 Date of Expiration 12/31/34

Name of Project Texas Brine New York, LLC  
 Address of Owner 1346 Saltvale Road  
 Wyoming, New York 14591  
 Date of Lease 02/01/19  
 Date of Expiration 12/31/29

Name of Project Indus 19, LLC  
 Address of Owner 950 Panoramic Trail South  
 Rochester, New York 14625  
 Date of Lease 09/12/19  
 Date of Expiration 12/31/35

Name of Project JC Equipment Rentals, LLC  
 Address of Owner 6918 Halvorsen Road  
 Portageville, New York 14536  
 Date of Lease 12/01/20  
 Date of Expiration 12/31/36

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## **INTERNAL CONTROL AND COMPLIANCE**

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**REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING  
AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF  
FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE  
WITH GOVERNMENT AUDITING STANDARDS**

**INDEPENDENT AUDITOR'S REPORT**

To the Board of Directors of the  
Wyoming County Industrial Development Agency

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the Wyoming County Industrial Development (the Agency), a component unit of Wyoming County, New York, as of and for the year ended December 31, 2020, and the related notes to the financial statements, which collectively comprise the Agency's financial statements, and have issued our report thereon dated March 22, 2021.

**Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered the Agency's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Agency's internal control. Accordingly, we do not express an opinion on the effectiveness of the Agency's internal control.

*A deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. *A material weakness* is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. *A significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of the internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

**Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the Agency's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

## **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Agency's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Agency's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

*Freed Maxick CPAs, P.C.*

Batavia, New York  
March 22, 2021







## **INDEPENDENT ACCOUNTANT'S REPORT**

To the Board of Directors of the  
Wyoming County Industrial Development Agency

We have examined Wyoming County Industrial Development Agency's (the Agency) compliance with the New York State Comptroller's Investment Guidelines for Public Authorities and Section 2925 of the New York State Public Authorities Law (collectively, the "Investment Guidelines") during the period of January 1, 2020 through December 31, 2020. Management of the Agency is responsible for the Agency's compliance with the specified requirements. Our responsibility is to express an opinion on the Agency's compliance with the specified requirements based on our examination.

Our examination was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. Those standards require that we plan and perform the examination to obtain reasonable assurance about whether the Agency complied, in all material respects, with the specified requirements referenced above. An examination involves performing procedures to obtain evidence about whether the Agency complied with the specified requirements. The nature, timing, and extent of the procedures selected depend on our judgment, including an assessment of the risks of material noncompliance, whether due to fraud or error. We believe that the evidence we obtained is sufficient and appropriate to provide a reasonable basis for our opinion.

Our examination does not provide a legal determination on the Agency's compliance with specified requirements.

In our opinion, the Agency complied, in all material respects, with the Investment Guidelines during the period of January 1, 2020 through December 31, 2020.

This report is intended solely for the information and use of the Board of Directors, management, others within the Agency and the New York State Authorities Budget Office and is not intended to be and should not be used by anyone other than these specified parties.

*Freed Maxick CPAs, P.C.*

Batavia, New York  
March 22, 2021