

Hillcrest Industries, LLC

Building Expansion Project

PUBLIC HEARING MINUTES

WCIDA Public Hearing for the Hillcrest Industries, LLC request for IDA incentives was held April 06, 2021 at 3 p.m. via Zoom Meetings.

In attendance: James Pierce, WCIDA Executive Director and Robin Marschilok, WCIDA Director of Operations.

1. James Pierce opened the hearing at 3:01 p.m. Pierce introduced himself and Robin Marschilok from the IDA. Pierce stated that this was a public hearing for Hillcrest Industries, LLC expansion project located at 40 Favor Street in the Village of Attica, (the “Project”). The purpose of the Hearing is to gather public input on the proposed incentives being offered to take back to the IDA Board for approval or denial of the requests.
2. Pierce stated that in 1989 Hillcrest Automotive began an automotive and collision repair facility, then started sandblasting and painting heavy trucks and equipment as well as other steel structures. Having outgrown the location, another facility was opened in Retsof, and they soon outgrew that location. In 2001 Hillcrest owners, found a site in Village Attica initially focusing on blasting abrasives made from coal slag brought in from power plant at Kodak in Rochester. With coal being taken out of picture they then evolved into glass bead production made out of recycled glass because they are environmentally conscious. The process of using an extremely hot furnace and making small micro glass beads that are sold to businesses for signage and used in traffic markings because of reflective nature. The glass is also used as an abrasive material so they continued along those lines as well.
3. Pierce went on to say Hillcrest has plans to construct a new a pre-engineered steel building 125’ x 250”, (31,250 sq. ft.), to serve as a storage warehouse of its finished inventory to keep it dry and ready to shipment. The total capital investment of \$900,000 will be self-funded. Hillcrest currently employs 26 people, is one of the largest private sector employers in Attica, and expects to create 4 new jobs over the next 3 years. Inventory has been stored as far away as Arcade, this project will make them more cost effective and efficient. The project qualifies under the IDA UTEP for a standard 10-year PILOT.

Pierce then shared the Public Hearing Notice as it was published and reviewed the Cost Benefit Analysis prepared for the Project. The estimated incentives being

offered include property tax abatement of \$259,000, sales tax exemption of \$48,000, with total incentives estimated to be \$291,000.

4. Pierce stated that at this point he usually asks the guests if they have any questions or comments. Pierce noted for the record that there were no other registered attendees to voice any public concern. Pierce asked Marschilok for a comment about the project.
5. Marschilok stated that she is excited about the project moving forward, Hillcrest has had a few projects in the past and have been good about creating jobs and are a great asset to Attica. Pierce added that it is exciting to see the next generation coming up the ranks and being a part of this expansion project.

With no other questions or comments, Pierce stated that the information from this meeting will be presented at the IDA Board of Director's meeting on April 8th at 2:30 for the Board's consideration. Pierce then closed the meeting at 3:10 p.m.

Minutes prepared by R. Marschilok

The public Hearing was recorded live and can be view on Youtube.com at:
<https://www.youtube.com/watch?v=Zj0UtcqKKww>